



ADVOCACY FOCUS 2022

Australia has world class manufacturers and producers who are supported by skilled logistics professionals and are ready to take advantage of the opportunities created by free trade agreements and those economies recovering from COVID-19.

As outlined in a detailed [submission](#) to the Productivity Commission, the Australian Peak Shippers Association (APSA) and Freight & Trade Alliance (FTA) noted these opportunities will not be fully realised while the costs of trade are prohibitive and access to markets are restricted. A need exists to review competition law protections currently provided to international shipping lines; sea freight capacity; terminal access charges; container detention fees; the ongoing threat of waterfront industrial action; airfreight capacity; as well as the need for improved biosecurity and trade facilitation measures.

APSA will address these policy matters in line with the terms of reference of the recently announced [Productivity Commission review](#) at a dedicated conference on 30 and 31 August 2022 in Wagga Wagga, New South Wales. The conference will include panel discussions with members, key stakeholders and rural exporters and has an aim to maximise networking opportunities including a site tour of the [Riverina Intermodal Freight & Logistics \(RIFL\) Hub](#) and a cocktail function at the exclusive [Riverine Club](#), Wagga Wagga.

MAJOR SPONSOR



Optimised Global Trade Management Solutions – Enhanced business improvement solution for global traders

BSM Global Trade Management solutions are used by most APSA members. GTM solutions improve the management of complex international trade requirements, plus integrate with ERP, accounting & production systems. Seamlessly aligning information flows across the supply chains, automating trade documentation, improving visibility & shorter order to cash cycles

STRATEGIC SPONSOR



Join your peers in the vibrant regional centre of Wagga Wagga.

Extend your stay and discover the delicious food and wine scene, wonderful galleries, tranquil riverbank walks, gorgeous gardens and parks, and fascinating heritage.

(click on the below image to find out more about the Riverina region)



TUESDAY 30 August 2022

APSA Annual General Meeting (MEMBERS ONLY) Breakfast 8am to 10am (Wagga Wagga RSL)

SITE TOUR – Riverina Intermodal Freight & Logistics (RIFL) 12.45pm to 4.15pm

NOTE: Buses depart Wagga Wagga RSL at 1pm sharp

Sponsor: City of Wagga Wagga, Regional Development Australia & Visy Logistics



- Site tour and refreshments

WELCOME FUNCTION – 6.30pm (Riverine Club)

Sponsor: Committee 4 Wagga



- Engage with industry peers, government officials, presenters and sponsors in the surrounds of the exclusive Riverine Club
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SESSION SPONSORS



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To obtain an event sponsorship prospectus, please contact [Paul Zalai](#)

WEDNESDAY 31 AUGUST 2022 – WAGGA WAGGA RSL

Registration from 8am for the 8.30am official opening

- CONFERENCE CHAIR: **Paul Zalai** [Director, Freight & Trade Alliance (FTA) / Secretariat Australian Peak Shippers Association (APSA)]
- WELCOME TO COUNTRY: **Aunty Cheryl Penrith**
- CONFERENCE OPENING: **Olga Harriton** [Chair, Australian Peak Shippers Association (APSA), Global Logistics Manager – Manildra Group]

SESSION 1 – INFRASTRUCTURE (Session Sponsor: Port of Melbourne)

- **Georgia Nicholls** [General Manager – Rail Freight, Australasian Railway Association]
- **Mark Owens** [National Transport and Logistics Manager, Manildra Group]
- **Darren McNamara** [Director Strategy Freight Branch, Transport for NSW]
- **Shaun Mooney** [Executive General Manager Commercial, Port of Melbourne]
- **Matt Eryurek** [General Manager – Ports & Government Relations, SCT Logistics]
- **Lee Schmelich** [Country Manager Australia, Visy Logistics]

PANEL DISCUSSION - *“Will current rail reforms and our port interface support growth of rural exports?”*

MORNING TEA – 10.15am to 10.45am

- REGIONAL FEDERAL MEMBER ADDRESS: **The Hon. Michael McCormack** [Member for Riverina and Shadow Minister for International Development and the Pacific]

SESSION 2 – PORTS AND SHIPPING (Session Sponsor: NSW Ports)

- **Campbell Mason** [GM Commercial and Business Development, NSW Ports]
- **Jason McGregor** [ANL & CMA CGM Sales Director Australia]
- **Kurt Wilkinson** [Past - Vice Chair Australian Peak Shippers Association (APSA)]
- **Nigel Lotz** [GM Operations, GrainCorp]
- **Brett Charlton** [Panel Member, National Freight & Supply Chain Strategy / DSV Global Transport and Logistics]

PANEL DISCUSSION – *“Will market forces deliver intermodal, port and shipping capacity to meet the needs of exporters?”*

LUNCH – 12.15pm to 1.15pm

SESSION 3 – REGULATORY REFORM (Session Sponsor: Port of Newcastle)

- CEO PORT OF NEWCASTLE (pre-recorded) **Craig Carmody**
 - MINISTERIAL ADDRESS (pre-recorded) **Senator the Hon Don Farrell** [Minister for Trade and Tourism]
 - **Mick Keogh** [Deputy Chair, Australian Competition and Consumer Commission]
 - Compliance & enforcement – disruption in supply chains
 - Part X of the Competition & Consumer Act – retention or repeal?
 - How can industry assist?
 - **Stephen King** [Commissioner, Productivity Commission]
 - Australia’s Maritime Logistics Systems – formal review draft report, industry submissions and next steps
 - Future international shipping trends – threats and opportunities
 - Scope of potential government intervention
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AFTERNOON TEA – 2.45pm to 3.15pm

SESSION 4 – INNOVATION (Session Sponsor: Department of Agriculture, Fisheries and Forestry)

- **David Ironside** [Assistant Secretary Plant Exports Operations Plant and Animal Exports Division – Department of Agriculture, Fisheries and Forestry]
- **Kate McArthur** [Senior Manager Business Development, Port of Newcastle]
- **Travis Brooks-Garrett** [Chief Commercial Officer, Malec Terminal Logistics]
- **Arthur Spellson** [Cotton Manager Australia, ADM Trading Australia, Director, Australian Cotton Shippers Association (ACSA)]
- **David Alpen** [Director, Finance and Supply Chain - Treasury Wine Estates]
- **Robert Flemming** [Managing Director – BSM Global]

PANEL DISCUSSION – “Geopolitical tensions, a pandemic, Biosecurity threats, vessel availability and record high freight rates – what innovation are we seeing in response to ongoing challenges ?”

REFRESHMENTS & NETWORKING – 4.45pm to 6pm

COMPETITION COMPLIANCE STATEMENT

The Australian Competition and Consumer Act strictly prohibits anti-competitive behaviour. This is behaviour that limits or prevents competition.

Examples of anti-competitive behaviour prohibited under the Act includes:

- contracts, arrangements or understandings that are likely to substantially lessen competition in a market;
- agreements by businesses with their competitors to fix prices, rig bids, share markets or restrict outputs;
- acting collectively with competitors when making decisions about pricing, which firms they do business with, and the terms and conditions of doing business.

Participants at the APSA Conference are prohibited from discussing with competitors pricing, tenders, terms of supply and any other commercially sensitive information that may be connected with anti-competitive behaviour.

If you hear such conversations please report them to the APSA Secretariat. People involved in any such conversation will be required to leave the Conference and in serious cases, we will have to terminate the event.

So please mix with your peers and network but please be mindful of this essential compliance obligation.

EVENT SECRETARIAT

For further event detail, please contact Caroline Zalai (Director Finance, Training and Events)

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