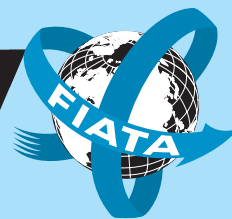
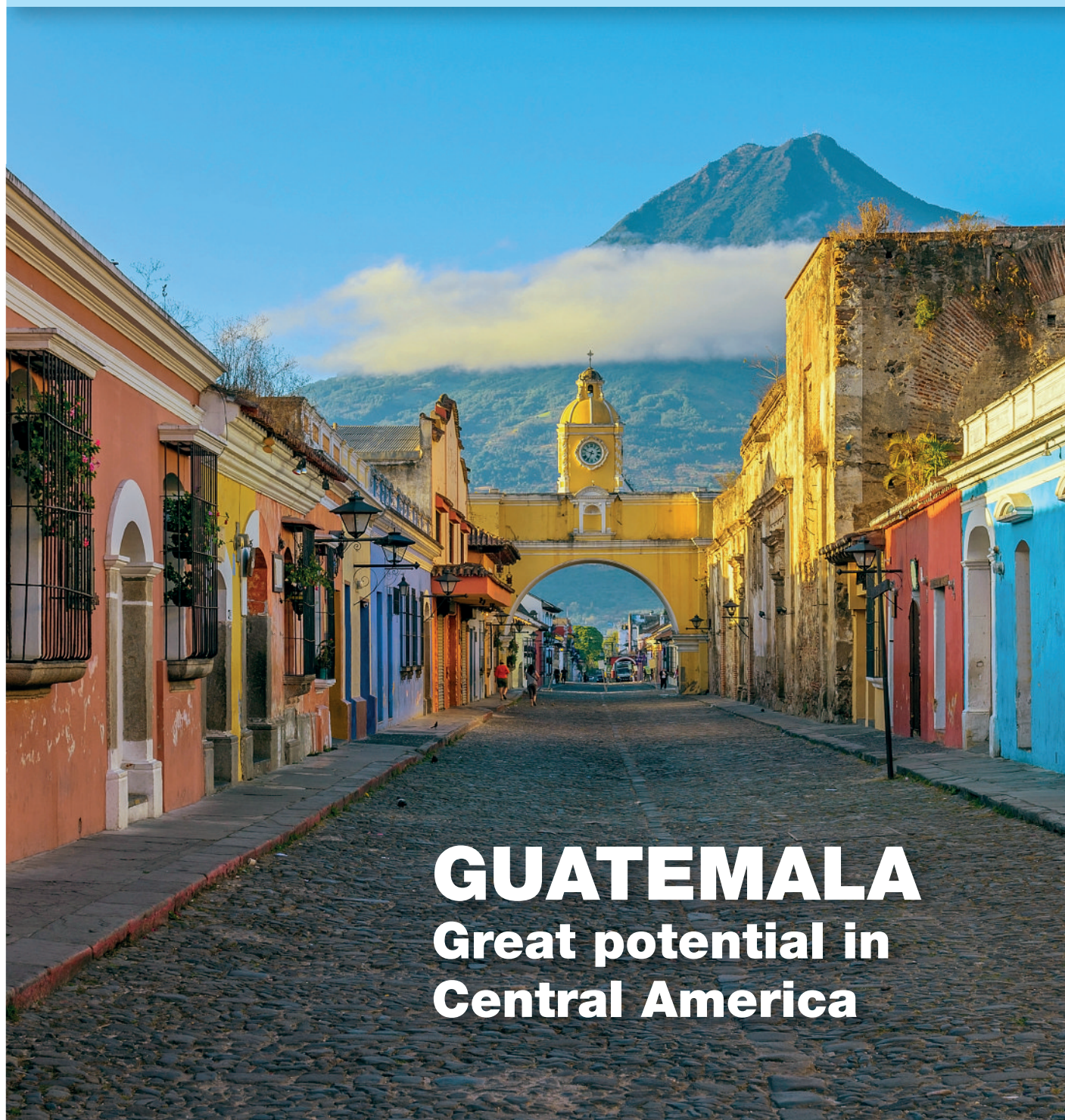


# **FIATA REVIEW**



Magazine of the International Federation of Freight Forwarders Associations



## **GUATEMALA**

### **Great potential in Central America**

#### **HIGHER STANDARDS**

IMB launches NVOCC  
Code of Conduct

#### **MARKET PLACE**

FIATA and UIC  
met in Munich

#### **RAP IN BANGKOK**

Many subjects for more  
than 60 participants



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to the success  
of cancer research.**

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some 2°C to 8°C  
temperature-sensitive  
biotech products  
in special boxes from  
San Francisco to a  
Swiss laboratory where  
cancer drugs are  
prepared to improve  
patients' quality of  
life worldwide. This is  
just one of the many  
success stories we share  
with our customers.





## Editorial

- 5 From the President's Desk

## TFA and the future

- 6 Dr. Mohammed Saeed, ITC,  
at the first RAP meeting in 2019  
(This article was held over from  
the last issue.)

## Set of higher standards

- 8 IBM sets up a global Code  
of Conduct for NVOCCs

## Country Report

- 10 Guatemala – a stronghold  
in Central America

## Market Place Seminar

- 12 FIATA and UIC met in Munich

## RAP Field Meeting in Bangkok

- 14 Regional Conference with  
delegates from thirteen countries

## Personally

- 16 Anniversaries  
17 Meet Betty Welzenbach

## Obituary

- 18 Kersten Ohl has passed away

## Here & There / Agenda

- 19 Happy Birthday!  
19 Forthcoming Events  
19 Masthead



### Cover:

Early morning in  
the city of Antigua,  
Guatemala, with its  
Spanish heritage.

Photo: iStock/SL Photography



*the global voice of  
freight logistics*

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# FIATA WORLD CONGRESS 2019 PROGRAMME

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**RENOWNED INDUSTRY THOUGHT LEADERS WILL PRESENT INNOVATIVE, INTERESTING, RELEVANT,  
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**John Edwin Mein** (Procomex)

### AFRICA'S INTEGRATION THROUGH PRIVATE SECTOR INVOLVEMENT

**Willie Shumba** (African Union Commission)

### CONNECTIVITY IN CUSTOMS AND TRADE

**Edward Kieswetter** (South African Revenue Service)

### HOW LOGISTICS AND INFRASTRUCTURE ARE DIRECT ENABLERS OF TRADE: THE BELT AND ROAD INITIATIVE

**Philip Wyllie** (FreightPartner)

### IBM'S VIEW ON LOGISTICS

**Dee Waddell** (IBM)

### INSPIRING TOMORROW'S LOGISTICIANS

**YLP Programme**

### INTRODUCTION TO THE CTU CODE FROM AN INSURANCE PERSPECTIVE

**Michael Yarwood** (TT Club)

### PRACTICAL APPLICATIONS OF THE CTU CODE

**Richard Brough** (International Cargo Handling Coordination Association)

### SUSTAINABLE FREIGHT TRANSPORT THROUGH CONNECTIVITY IN CUSTOMS AND TRADE

**Oliver Peltzer** (Arnecke Sibeth Dabelstein and International Chamber of Commerce)

### THE FUTURE OF AIR CARGO: HOW TO PERCEIVE, MANAGE, AND MONITOR VOLATILITY AND UNCERTAINTY AROUND THE AIRFREIGHT SECTOR

**Florian Klein** (Deloitte Consulting GmbH)

### WHERE SECURITY TECHNOLOGY MEETS LOGISTICS SECURITY

**Kevin Johnson** (Panalpina Management)  
**Lourens Smith** (G4S Aviation South Africa)

### WHERE TO INVEST IN AFRICA

**Celeste Fauconnier** (Rand Merchant Bank)

**AND MORE...**

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Pay with credit card or EFT.

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- Spaces information meetings and catching up on emails
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- Welcome Reception

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T +27 (0)21 683 2934 E [info@fiata2019.org](mailto:info@fiata2019.org)







*Dear Colleagues and Friends*

I am delighted to see that this time we have 11 companies from around the globe celebrating '50 years of membership' of FIATA and 56 companies with '25 years of membership'. Congratulations!

We appreciate the trust, commitment and loyalty these members have shown to FIATA and wish them continuous success in their businesses. International logistics and freight forwarding is an industry that faces unceasing challenges, varying business cycles, the introduction of global tariffs, changing business landscapes, new regulations and the induction of new technologies, all with a substantial impact on the business and on our industry. It is admirable that these members not only manage to survive these challenges but also grow ever stronger. We take this opportunity of wishing the rest of our members also loads of success in their businesses.

FIATA held the Market Place Seminar 2019 and it was jointly organised by FIATA and UIC during the Logistic Transport Fair in Munich, where representatives of railway operators and freight forwarders were able to discuss the latest rail facilities, new corridors and technological innovations. In the past few weeks FIATA held its regional meetings. The FIATA Region Asia-Pacific Field Meeting was once again hosted jointly with UN ESCAP in Bangkok on 10 June, with one day for RAP and the second day for the UN's Regional Conference for Logistics Service Providers. The FIATA Region Africa-Middle East meeting was held in the exciting city of Beirut in Lebanon on 24 & 25 June, where again one day was dedicated to RAME and the other for interaction with the host country's high-level policy makers and government representatives. I was delighted to attend this meeting too and to highlight to the policy makers some of the pressing issues

being faced by the industry (our members) there. The ALACAT meeting for members of the Region Americas was held in Barcelona on 26 June, and it was said to be another successful meeting. These regional meetings of FIATA play a critical role in creating a platform for member associations and companies to get together and discuss region-specific issues.

The FIATA Presidency met the CLECAT leadership in Paris on 26 June and was also kindly hosted at a reception and then their members dinner by the French national association TLF. Whilst the meeting saw matters of mutual interest discussed, the reception and dinner were an opportunity to meet several old and some new friends from the industry.

Preparations for the forthcoming FIATA World Congress 2019 in Cape Town are in full swing and early reports from the Congress Committee make me believe that it is going to be a very vibrant congress. Several new agendas are in the making, so delegates will have more of a chance to learn about industry issues, hear about new initiatives, meet world-class speakers and also learn about the problems being faced by the industry from experiences of peers from other parts of the world. Logistics companies who wish to join us to experience a variety of sessions and social events in Cape Town can visit [www.fiata2019.org](http://www.fiata2019.org) for further detailed information.

In this issue we also have a country report on Guatemala, from which you can garner a rather detailed overview of the economic situation in this Central American country.

Enjoy your read and I wish you all the best.

*Babar Badat*  
*FIATA President*



REGION ASIA PACIFIC (RAP)

# WTO TFA: ‘2019 and beyond’ – and a variety of RAP-related matters



Photos: FIATA

**Thomas Sim**, Chairman of FIATA's Advisory Body Vocational Training (ABVT), was amongst the attentive participants.

**At the centre of the first RAP meeting in 2019, Dr. Mohammed Saeed of the International Trade Centre (ITC), Geneva, provided an outlook on the Trade Facilitation Agreement ratified in 2017 and what is ahead according to the timelines of the implementation of the commitments. Furthermore, Mr. Tej Contractor, FFAI (India), announced that the next generation of the Incoterms 2020 are set to be published by the International Chamber of Commerce (ICC). Moreover, Brian Lovell gave an update on new security requirements in Australia.**

**This article was held over from FIATA Review 127.**

**A**round thirty delegates attended the meeting of FIATA's Region Asia Pacific meeting and exchanged views on a variety of regional topics. The RAP Chair welcomed as the meeting's guest speaker Dr. Mohammad Saeed, Senior Adviser for Trade Facilitation and Policy for Business at the International Trade Centre (ITC), Geneva (Switzerland).

## **TFA: INTO THE FUTURE**

Under the title “World Trade Organization (WTO) Trade Facilitation Agreement (TFA): 2019 and beyond”, Dr. Saeed gave an interesting status update of the progress





**Mohammed Saeed**, ITC, pointed to the TFA progress being made.



FIATA President Mr. **Babar Badat**.



**Adelaide Young**, FIATA Vice President.



More than thirty delegates were present at this **RAP** meeting.

TFA ratification has been making since February 2017, when it entered into force. The meeting learnt about the notification rate and categories of measures and commitments (M&C), the top and bottom rankings of the M&C and, last but not least, Dr. Saeed provided an outlook of what lies ahead, according to the timelines of the implementation of the commitments. The significant importance of the National Trade Facilitation Committees (NCTF) was once more highlighted this time in a RAP meeting. The NCTFs became mandatory under the TFA. Experiences were shared and discussed amongst

delegates, and the speaker in particular, with representatives from Australia, Pakistan and India.

### **INCOTERMS 2020 TO COME**

Mr. Tej Contractor, of the FFFAI (India), announced to the meeting that the next generation of Incoterms 2020 are set to be published by the International Chamber of Commerce. Mr. Brian Lovell gave an update concerning new security requirements in effect in Australia since last year.

The Chairman requested FIATA's Association Members to encourage their own members to attend the 13th Region

Asia Pacific Field Meeting, which will be held in conjunction with a UN ESCAP Conference for Logistics Service Providers.

FIATA's RAP Field Meeting was held on 10 June 2019, the UN ESCAP on 11 June 2019 (see pages 14–15).

### **ASK FOR MORE INFORMATION**

If you require more information on the above-mentioned events as well as on the registration procedure, please make use of the following link: <https://fiata.com/initiatives/fiata-meetings.html>. Or consult FIATA's RAP Manager, Mr. Daniel Bloch (e-mail – [Bloch@fiata.com](mailto:Bloch@fiata.com)).



NEW REGISTER IN PLACE

# International Maritime Bureau (IMB) launches new NVOCC Code of Conduct

**T**he ICC International Maritime Bureau (IMB) has established a register for Non-Vessel-Ownning Common Carriers (NVOCCs). The purpose of the register is to improve anti-fraud standards and to encourage higher standards by providing a mechanism to recognise participating NVOCCs that adhere to a minimum standard of anti-fraud measures in their operations.

For the purposes of the scheme an NVOCC is defined as “a company that issues bills of lading and assumes the role of the carrier of the cargo.” Joining the IMB scheme does not relieve an NVOCC of its obligation to register

its company or activities with the local authority concerned, for instance the Federal Maritime Commission (FMC). It is relevant to point out to our readers that the ICC’s and the IMB’s definition of an NVOCC is specifically ‘Non-Vessel-Ownning Common Carrier’ whereas other organisations, such as the FMC, the World Shipping Council and the TT Club, define an NVOCC as a ‘Non-Vessel-Operating Common Carrier’.

According to the IMB, NVOCCs issue more than 90% of all suspect bills of lading identified in its database. Suspect bills of lading are those which have false contents, including the incorrect vessel, dates, description of the cargo,

container numbers or parties. They are presented to banks in order to commit fraud, money laundering, illegal capital flight and to bypass sanctions.

## **REGULATION IS NECESSARY**

Whilst it is acknowledged that there are many NVOCCs that operate to high standards, the simple fact cannot be ignored that there are some that do not. This sector is unregulated in many countries and the standards of trade knowledge are very variable. The result has been that bills of lading are issued by them and financed by banks posing a risk of fraud or money laundering for banks.





The objective of this initiative is to impose a greater degree of accountability upon NVOCCs. It is hoped to increase the essential role played by the bill of lading. At BIFA, from the communications it regularly receives, it is clear that many people do not understand the key threefold role of a bill of lading, and in particular the potential for it to be a 'negotiable' document, giving the holder title to the goods.

One point that Bifa has emphasised for many years, and which this latest initiative also highlights, is that information declared on a bill of lading has to be accurate. It mirrors the relevant information from the Master bill of lading issued by the physical carrier.

### THE REQUIREMENTS

As stated in the opening line of this article the IMB is opening a register of NVOCCs around the world. The scheme is voluntary, but it does intend to differentiate between those traders who wish to demonstrate their expertise and those who do not. NVOCCs will be required to provide their full contact details, including physical business address and the full names of two directors (designated persons) who will assume responsibility for the NVOCC following

its joining of the register. The ICC and the IMB have written a Code of Conduct detailing acceptable business practices to be followed by NVOCCs when issuing and processing bills of lading. NVOCCs seeking registration with the IMB will be required to sign the Code of Conduct valid for one year. In addition, NVOCCs will be required to pay an administrative fee for registration. The identity of all registered NVOCCs will be published on a website administered by the IMB. It should be noted that the website will not include information on designated persons.

### HOW TO BE COMPLIANT

The IMB NVOCC Register is backed by an online course designed by the IMB and run by the ICC Academy, which specialises in trade-related online training (<https://icc.academy/>).

The agreement includes a requirement for NVOCCs to promptly answer questions from the IMB regarding a bill of lading issued. If an NVOCC is unable to satisfactorily explain a query regarding a bill of lading issued by it, or there is some evidence that the document contained false information, it will be recorded as a 'strike' in the IMB's database. Two such 'strikes' within one

year will result in the NVOCC's removal from the Register, unless it can demonstrate that it has put procedures in place to ensure that these errors are no longer repeated. Suggested corrective actions include sending staff on training courses and close monitoring of their work.

### IMPROVING STANDARDS

The very broad definition of an NVOCC has to be borne in mind when taking this new proposal into consideration. In effect, any forwarder issuing a house bill of lading is likely to fall within the scope of this registration scheme and could therefore join it. Like many such voluntary schemes the registration requirements are relatively low and currently there does not appear to be a substantive mechanism to ensure compliance.

However, any scheme aiming to improve standards is to be welcomed and membership of the scheme should be regarded as indicating an NVOCC's commitment to meet minimum acceptable standards relative to issuing essential trade documentation papers. It is hoped that this will be beneficial to the shipping and freight industry and will surely reduce potential exposures to fraudulent activity in the supply chain.



Photo: iStock/simonkr



PORTRAIT OF GUATEMALA

# The largest developing economy in Central America



Photos: iStock/SL\_Photography/eduenteg/zalaragon

Lake Atitlán in the Guatemalan Highlands is the deepest lake in Central America.

**A diversified economy, an advantageous location between the Pacific and the Atlantic Oceans and the strongest developing economy in Central America are a few of Guatemala's assets. Its three multi-purpose ports and eight airports form the backbone of its transport and logistics infrastructure.**

Guatemala, a culturally very diverse country in all its aspects, enjoys multiple microclimates that favour the existence and diversity of its natural resources, destinations and products. Its developing economy is the largest in Central America and boasts the lowest rates of inflation and volatility in the region. One of the key treasures the country has is its youth. Almost half of Guatemala's population is under 18 years old. In general, Guatemala can be considered a young country.

As for the central aspects of the Guatemalan economy, it is very diversified, with those sectors offering high added-value standing out in its structure. Specifically, the manufacturing industry represents 18.7% of the economy, and is the sector with the most important contribution to GDP.

In addition to its relevance it should also be noted that industry is represented by a large number of sub-sectors. The segments representing food include general foodstuffs, beverages and tobacco, with 60% of total production, and textiles, clothing and





The capital Guatemala City has more than 1 million inhabitants.



Heritage of the Maya civilisation in Tikal.

footwear, with 13%. Currently, Guatemala exports more than 4,075 different products to more than 140 markets around the world, and has more than 3,946 companies promoting Guatemalan business.

Guatemala has several comparative advantages with respect to other countries; one of them is its strategic location in the central zone of the Americas, which provides access to two world oceans. National ports handle 79.5% of the country's total foreign trade.

### THREE PORTS, TWO OCEANS

Currently there are three multipurpose ports operating to international standards in the country, one on the Pacific coast

and two on the Atlantic side. Puerto Santo Tomás de Castilla and Puerto Barrios are located on the Atlantic coast, approximately 300 km from Guatemala City.

The main airport in the country is La Aurora, it has direct connections with several countries (USA, Mexico, Peru, Spain as well as other Central American nations). It has 24 customs control points and the capacity to handle 22 aeroplanes simultaneously.

Mundo Maya airport, the second international airport, is located 507 km from Guatemala City, in the Petén department. There are also airports located in the cities of Quetzaltenango, Huehue-

tenango, Retalhuleu, San Marcos, Coatepeque, Puerto San José and, last but not least, Puerto Barrios.

Cargo handling efficiency at the airport is one of the highest in Latin America. The majority of exports and imports are received, stored, managed, safeguarded and delivered by COMBEX-IM, a not-for-profit organisation managed by the Guatemalan private sector. Its vision and purpose is "to offer local and international markets an organisational model that meets the demands of reliable management of merchandise."



### GUATEMALA – FACTS & FIGURES

Guatemala – home to the Maya civilisation from around two millennia BC to the Middle Ages – is the most populous country in Central America. It gained its independence from the Spanish Empire in 1821.

Official name	República de Guatemala
Capital	Nueva Guatemala de la Asunción (a.k.a. Guatemala City)
Form of government	Presidential republic
Area	108,889 sqkm
Coastline	400 km
Population	17,206,382 inhabitants (census of 2018)
Major trading partners	Exports: USA (approximately 33%), El Salvador, Honduras, Nicaragua, Mexico. Imports: USA (approximately 40%), China, Mexico, El Salvador.



MARKET PLACE SEMINAR 2019 BETWEEN FIATA AND UIC

# A business platform for all players in the logistics chain

**Two thematic sessions formed the basis for 2019's Market Place Seminar in Munich. 'New rail logistics concepts in multimodal transportation' and 'How to make the best use of railfreight corridor services'. Dr. Ivan Petrov, amongst others, presented FIATA's Multimodal Bill of Lading (FBL).**

**T**he Market Place Seminar for 2019, jointly organised by FIATA and the UIC, was held in Munich on 4 June, during the Logistic Transport fair, under the heading 'Interaction between Rail Operators and Freight Forwarders on Rail Transport'.

The meeting was organised around two thematic sessions, namely 'New rail logistics concepts in multimodal transportation' and 'How to make the best use

of railfreight corridor services'. The event brought together the most important stakeholders from the railfreight industry, with the audience having the privilege of learning from top speakers.

These included Carlo Vaghi – FIT Consulting, which is involved in the Clusters 2.0 EU project; Niklas Galonske – HaCon, who provided a presentation on the Rail Facilities Portal; Harald Jony – Wiencont Container Terminal GmbH, who

focused on Innovations and introduced HELROM; Emanuele Mastrodonato – ScanMed Corridor Manager, who shared his thoughts on the innovative modal shift and latest updates on the ScanMed Corridor with the participants. The second session featured Sabine Parmentier – LINEAS, talking about new business developments in international traffic and corridors; Bernd Weisweiler – TX Logistics, who gave a very interesting presentation on the business de-



The latest **FIATA-UIC Market Place Seminar** took place during the Transport Logistic 2019 trade fair in Munich.



Photos: FIATA / iStock / bkindler



**Federica Montaresi**, the ScanMed Terminal Advisory Group's speaker and the Deputy Speaker (La Spezia Port and SIFA) was one of the speakers.

velopment of corridors from the point of view of terminals.

Zuhail Nalbant – DB Netz AG and Federica Montaresi – the ScanMed Termi-

nal Advisory Group's speaker and Deputy Speaker (La Spezia Port and SIFA), shared their views of business development in corridors and current investment in last-mile

infrastructure. The UIC-FIATA Market Place Seminar offered a business-oriented platform for all stakeholders in the logistics chain and fostered interactive and lively exchanges on transport solutions and business opportunities.

The large number of rail stakeholders attending were able to explore the opportunities arising from interaction between rail operators and freight forwarders.



**Dr. Ivan Petrov** spoke on FBL...



...and was happy with the event's success.

## FIATA MULTIMODAL BILL OF LADING

Dr. Ivan Petrov, Chairman of FIATA's Working Group Road, opened the seminar with a presentation on FIATA's Multimodal Bill of Lading. He briefly explained, in the light of the many case studies related to rail transport from China to Europe, why this FIATA transport document represents the solution for Eurasia transport by rail. Dr. Petrov was also very pleased with feedback from participants. "This new format of the event gives us an opportunity to bring together market players from rail transport, allowing them to interact and align strategies for the development and benefit of the industry. We're very happy with the success of the event."



RAP FIELD MEETING AND UN ESCAP REGIONAL CONFERENCE

# Lots of food for thought at the 13th RAP Field Meeting

**The 13th FIATA Region Asia Pacific Field Meeting, traditionally held in conjunction with the UN ESCAP Regional Conference for Logistics Service Providers, took place in Bangkok. The Vietnamese Logistics Association (VLA) intends to host next year's venue, which will be decided upon at the FWC in Cape Town.**

**R**AP Field Meetings are traditionally held in conjunction with the UN ESCAP Conference. This year's meeting, which took place for the seventh time, convened in Bangkok, Thailand, where ESCAP has its headquarters, on 10 June 2019.

This session held in Bangkok was the seventh meeting, with the previous six meetings held in 2008 in New Delhi, India, in 2010 in Bali, Indonesia, in 2013 in Negombo, Sri Lanka, in 2014 in Beijing, PR China, in 2016 in Jakarta, Indonesia, and in 2018 in Busan, in South Korea.

FIATA held this meeting at the Sukosol Hotel in Bangkok. RAP Chairman Mr. Chris Kanter welcomed almost 60 participants from thirteen countries or

regions of FIATA Association Members from the Region Asian Pacific.

## **MANY HONORARY GUESTS WELCOMED**

- Ms. Azhar Jaimurzina, UN ESCAP Chief, Transport Connectivity and Logistics Section, Transport Division.
- Mr. Kettivit Sittisoonpornwong, President, Thai International Freight Forwarders Association (TIFFA).
- Mr. Babar Badat, FIATA President.

## **FIATA EXTENDED BOARD**

- Mrs. Adelaide Young, Vice President
- Mr. Byung Jin Kim, Vice President
- Mr. Stanley Lim, Chairman, Congress Committee

- Mr. Thomas Sim, Chairman ABVT
- Mr. Suwit Ratanachinda, FIATA Honorary Extended Board Member

Welcoming statements were received from both FIATA's and TIFFA's Presidents.

The Chairman ensured that the RAP meeting saw important and interesting presentations based on an agenda that was rich with a variety of topics, including invited speakers.

Wildlife trafficking – FIATA – TRAF-FIC – an update on awareness on the matter, given by Mrs. Monica Zavagli, TRAF-FIC Senior Project Officer.

Review of the 'WCO Revised Kyoto Convention and the current progress in the A/P Region – from Customs' perspective', an informative presentation given by Dr. Tong Hua, from the World Customs Organization (WCO), Regional Office for Capacity Building in the Asia Pacific, CCF/China Operation Manager and Programme Manager (PI).

Dr. Tong made a presentation on the latest progress of work on the comprehensive review of the Revised Kyoto Convention (RKC). Dr. Tong highlighted the fact that, in order for the RKC to remain a living and strategic document for modern customs procedures in the 21st century, the comprehensive review will require an overall needs analysis, to accommodate updated or new concepts contained in the WCO tools, as well as the WCO Member administrations' best practices. He underlined the importance of stakeholders' engagement, which includes FIATA as a partner of the WCO, to further develop their proposals for the success of the comprehensive review. There was a heated Q&A session after Dr. Tong's presentation.



The RAP Field Meeting was attended by honorary guests and the FIATA Extended Board.





A warm welcome from TIFFA!



Daniel Bloch commenting on FIATA's contact with the WCO.



Photos: FIATA

More than 60 participants gathered for the meeting in the Sukosol Hotel, Bangkok.



FIATA President **Babar Badat's** address.

Unfortunately, the meeting had to take note that Mrs. Gabriela Altuzar, President of the Mexican Freight Forwarders Association Amacarga, had sent her apologies with regret; due to *force majeure* she was unable to attend the meeting. We do hope that her presentation, entitled 'Opportunities for and improvement of logistics solutions with the Mexico-Asia-Pacific trade agreement', will follow rather soon at another occasion.

## UPDATES FOR ASSOCIATION MEMBERS' DELEGATES

- **Air Cargo Security – ICAO's New Policy Direction, effective July 2021.**
- **IATA's Annual Financial Review (AFR) and Local Financial Criteria (LFC),** provided by Mr. Brian Wu, Chairman, Hong Kong Association of Freight Forwarding & Logistics.
- **INCOTERMS 2020,** provided by Mr. Tej Contractor, FFFAI India, FIATA Representative and Member of the International Chamber of Commerce (ICC) Incoterms 2020® Draughting Group.
- **Japan Customs Advance Filing Rules (AFR) Cargo Information,** provided by

Mr. Hirotaka Hara, Secretary General, Japan International Freight Forwarders Association (JIFFA).

- **Indonesia Customs Regulation PMK 185/pmk.04/2017 in Indonesia,** provided by Mr. Yukki Nugrahawan Hanafi, Chairman, ALFI / ILFA, Indonesian Logistics and Forwarders Association.

In the **Thai Special Section**, Mr. Dato Patrick Wong, DAGANG NeX Executive Director, presented details of 'SEALNET' (Southeast Asia Logistics Network).

The RAP Chairman invited FIATA President Mr. Babar Badat to apprise members of FIATA's Presidency and Extended Board motions to the October Annual General Meeting concerning a new location for FIATA in Geneva and the merger of FLA and ABVT.

All of the items presented provided food for thought for interesting debates amongst the delegates.

We are grateful to TIFFA for their hospitality, support, cooperation and assistance, and for the arrangements for the meeting and hotel. Participants along with the Chair unanimously wel-

comed and appreciated TIFFA President Kettivit Sittisoontornwong's offer of TIFFA's support and continuity to host in Bangkok future RAP Field Meetings, which are held approximately every alternate year.

In May 2019 the Vietnamese Logistics Association (VLA) sent its letter of intent to host next year's 14th FIATA RAP Field Meeting in Da Nang, Vietnam. During his welcome statement, FIATA President Mr. Babar Badat also proposed to hold the next meeting in Pakistan. A next step for a decision will be taken at the upcoming RAP Meeting, scheduled for October 2019 at the FIATA World Congress in Cape Town, South Africa. Subject to an Association's formal approach, addressed via the RAP Manager to the RAP Chair, such venue is to be decided at a later stage, in collaboration with UN ESCAP.

The 13th RAP Field Meeting event was filled with cordial networking that continued during a rich dinner, and throughout the next day's UN ESCAP Regional Conference for Logistics Service Providers.



WARM WISHES FOR 50 YEARS OF MEMBERSHIP

# FIATA affiliates celebrate membership anniversaries

A number of companies around the world celebrated their 50th and 25th anniversaries of membership of FIATA recently. On behalf of our Federation the FIATA's Presidency extends its congratulations to these long-standing members. We thank you for your continued commitment and look forward to a successful future for our international industry.

**25**  
YEARS

## 25 YEARS OF FIATA MEMBERSHIP

COMPANY	COUNTRY
A. HARTRODT (BELGIUM) N.V.	BELGIUM
ABREU-CARGA E TRANSITOS, LTD.	PORTUGAL
AIRLINKS CARGO PVT. LTD.	INDIA
ALLTRANS SRL	ITALY
ANTRAMAR B.V.B.A.	BELGIUM
ARCELOR MITTAL LOGISTICS BELGIUM NV	BELGIUM
ASPINWALL & CO. LTD.	INDIA
ASSOCIATION OF INTERNATIONAL ROAD CARRIERS – ASMAP	RUSSIAN FEDERATION
CARGO INTERNATIONAL	PAKISTAN
CARGOCARE AG	SWITZERLAND
DARA SHIPPING & INTERNATIONAL FREIGHT FORWARDERS	IRAN, ISLAMIC REP. OF
DAVID KIRSCH FORWARDERS LTD.	CANADA
DESPRED PUBLIC LIMITED COMPANY	BULGARIA
DISSACO N.V.	BELGIUM
DIXONS CARGO CONSOLIDATORS PRIVATE LIMITED	INDIA
DSV AIR & SEA LTD.	BULGARIA
EXPEDITORS EGYPT	EGYPT
FREIGHT LINKS INTERNATIONAL (PTE) LTD.	SRI LANKA
G. MUSTAFA & COMPANY	PAKISTAN
GENEL TRANSPORT NAKLIYAT VE TICARET LTD. STI.	TURKEY
GLOBALINK	KAZAKHSTAN
GOLDEN SHIPPING LINES (PVT) LTD.	PAKISTAN
INTERNATIONAL PACKING SERVICE	BRUNEI DARUSSALAM
ITALIANSPED SPA	ITALY
ITAMCO - INTERNATIONAL TRANSPORT & MARITIME SERVICES CO.	EGYPT
JAIMEX LTD.	BULGARIA
JSC ILYCHEVSKVNESHTRANS JSC IVT	UKRAINE
KDS CARGO B.V.	NETHERLANDS

COMPANY	COUNTRY
KRIEF ALBATROS LTD.	ISRAEL
LEAAP FORWARDERS PRIVATE LIMITED	INDIA
LEVANT TRANSPORT CO. LTD.	LEBANON
LINKS FORWARDERS PVT. LTD.	INDIA
LOGISTRANS	UKRAINE
MERCANTILE FREIGHT SERVICES (PVT) LTD.	SRI LANKA
MULTIMODAL SEA & AIRFREIGHT SERVICES SDN BHD	BRUNEI DARUSSALAM
MULTITEX LOGISTICA LTDA	BRAZIL
NAIGAI TRANS LINES LTD.	JAPAN
NATIONAL TRANSPORT & OVERSEAS SERVICES CO. – NOSCO	EGYPT
P.A.C. PACTRANS AIR CARGO (HK) LTD.	HONG KONG SAR
PARIA CO. LTD.	BULGARIA
PATEL INTEGRATED LOGISTICS LTD.	INDIA
PCA CARGO (PVT) LTD.	PAKISTAN
PT YUSEN LOGISTICS INDONESIA	INDONESIA
QUAD CITY PORT SERVICES INC.	CANADA
QUEHENBERGER TRANSPORT & LOGISTICS CZE S.R.O.	CZECH REPUBLIC
RAPID CARGO (PVT) LTD.	PAKISTAN
SCHENKER SA (PTY) LTD	SOUTH AFRICA
SCORPION SHIPPING LTD.	BULGARIA
TERRAMAR LTD. INTERNATIONAL FORWARDERS	POLAND
TIRSPED SP. Z O.O.	POLAND
TRANS-CONTINENTAL LOGISTICS N.V.	BELGIUM
TRANSEXPRESS LTD.	BULGARIA
TRANSFORWARDING A.S.	CZECH REPUBLIC
TRANSFREIGHT CORP. (PVT) LTD.	PAKISTAN
UCOMAR S.A.	BELGIUM
UNIMASTERS LOGISTICS PLC	BULGARIA



NEW ON BOARD

# Betty Welzenbach



International opportunities.

## 50 YEARS OF FIATA MEMBERSHIP

COMPANY	COUNTRY
AGILITY LOGISTICS, CO.	CANADA
BARTH SPEDITION GMBH	GERMANY
DHL FREIGHT (FINLAND) OY	FINLAND
GILLESPIE-MUNRO INC.	CANADA
MEISEI CORPORATION	JAPAN
PF COLLINS INTERNATIONAL TRADE SOLUTIONS	CANADA
THOMAS SMITH & CO. LTD.	MALTA
TURNERS SHIPPING (PTY) LTD.	SOUTH AFRICA
WILLIAMS & GOSLING LTD.	FIJI

## 25 YEAR FIATA ASSOCIATION MEMBERSHIP

ASSOCIATION
ASSOCIATION FOR TRANSPORT, FREIGHT FORWARDING AND LOGISTICS ORGANISATIONS IN UKRAINE – UKRZOVNISHTRANS • UKRAINE
LATVIAN NATIONAL ASSOCIATION OF FREIGHT FORWARDERS AND LOGISTICS – LAFF • LATVIA
LITHUANIAN NATIONAL ASSOCIATION OF FORWARDERS AND LOGISTICS – LINEKA • LITHUANIA

**Having completed a transition from East Africa to Central Europe some time ago, Betty Welzenbach has now assumed a new position in FIATA.**

**B**etty joined FIATA in June this year. She was born in Kenya and has German citizenship. She completed her apprenticeship as an office clerk in Germany. Before joining FIATA, she worked with many different international companies, both in Germany as well as in Switzerland, mostly in the administrative field. She speaks fluent English, German and Swahili.

### CHANGE IS THE ESSENCE OF LIFE

Betty's slogan is 'Change is the essence of life. But it takes considerate and careful professionals to help to steer it through, and to surrender what we are for what we could become'. This philosophy has brought her to FIATA, which offers an international environment with many opportunities. She regularly reads professional journals to update her knowledge; in her free time she enjoys music, hiking and travelling.

Betty is looking forward to meeting FIATA members and delegates at our annual World Congress, which is scheduled to be held in Cape Town at the beginning of October this year.



### Obituary Kersten Ohl

**Kersten Ohl, in charge of Road Transport, Transport Insurance and Legal Matters at FIATA for more than 16 years, will be greatly missed by many people.**

FIATA staff and industry colleagues remember a close friend on the untimely death of Kersten Ohl.

Kersten started his career with FIATA on the 3rd of October 1988, and retired in December 2004 at the age of sixty-three years. In his managerial capacity Kersten was in charge at that time in the Secretariat for Surface Transport, Transport Insurance and Legal Matters. Over the

years these functions were realigned with Surface Transport becoming the Multimodal Transport Institute and Legal Matters becoming the Advisory Body Legal Matters.

Kersten was in the privileged position of working closely with Professor Jan Ramberg, Sweden, in the development and recognition of transport documents, mainly in the FIATA Multimodal Transport Bill of Lading being recognised by the International Chamber of Commerce. He also worked on the development of the FIATA Correspondent's Agreement, as well as supporting the initial and revised editions of

FIATA's *'The Law of Freight Forwarding'*, by Professor Ramberg. In 2002 Kersten was appointed Deputy Director General to then Director General Marco Sangaletti, with this appointment recognising his extensive skills and business acumen.

Kersten was a passionate supporter of professionalism by international freight forwarders. He was always willing to share his thoughts with FIATA staff and members and logistics support. Kersten always proclaimed the significant difference between international freight forwarders, as organisers of transport, and integrators, who in his opin-



ion, organised transport with their own transport capabilities. In his eyes integrators were not freight forwarders.

On his passing we recognise a good friend, a passionate advocate of FIATA and its members and a kind and courteous man.

Our condolences to his family. Rest in peace, Kersten.

## Insurance and Surety Solutions for Logistic Providers

**Contact us today to learn about our Freight Association Program**

**A premier bond program for FIATA members**

- Legal Liability Insurance
- Errors & Omissions /Professional Liability
- Cargo Insurance
- Surety Bonds
- US ATA Carnet Provider
- Expert Subrogation Services
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- On-Demand Cargo Certificate Issuance
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# Happy Birthday!

**FIATA congratulates a well-known delegate and former Vice President on his recent birthday. We wish him many more years of good health and happiness.**



**Mr. Barry N. Vining** (Australia) celebrated his **80th birthday** on 6 June 2019.

Barry Vining has been a FIATA delegate since 1991. He was a FIATA Vice President from 1995 until 2011. Since 2011, he has been an Honorary Member of FIATA.

## FIATA REVIEW NEXT EDITION OCTOBER 2019

**Bi-monthly magazine of FIATA**, the International Federation of Freight Forwarders Associations  
Circulation 6,500 copies

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## Forthcoming Events



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6 September 2019

Lisbon, Portugal

**Working Group Road**

1–5 October 2019

Cape Town, South Africa

**FIATA World Congress**

25–27 March 2020

Zurich, Switzerland

**FIATA Headquarters' Session**





# FIATA WORLD CONGRESS 2019 PROGRAMME

## CAPE TOWN | 1-5 OCTOBER 2019

**RENOWNED INDUSTRY THOUGHT LEADERS WILL PRESENT INNOVATIVE, INTERESTING, RELEVANT,  
AND AT TIMES, CONTROVERSIAL, DISCUSSION ON TOPICS INCLUDING:**

### AEO REGIONAL AGREEMENT, SAO PAULO

**John Edwin Mein** (Procomex)

### AFRICA'S INTEGRATION THROUGH PRIVATE SECTOR INVOLVEMENT

**Willie Shumba** (African Union Commission)

### CONNECTIVITY IN CUSTOMS AND TRADE

**Edward Kieswetter** (South African Revenue Service)

### HOW LOGISTICS AND INFRASTRUCTURE ARE DIRECT ENABLERS OF TRADE: THE BELT AND ROAD INITIATIVE

**Philip Wyllie** (FreightPartner)

### IBM'S VIEW ON LOGISTICS

**Dee Waddell** (IBM)

### INSPIRING TOMORROW'S LOGISTICIANS

**YLP Programme**

### INTRODUCTION TO THE CTU CODE FROM AN INSURANCE PERSPECTIVE

**Michael Yarwood** (TT Club)

### PRACTICAL APPLICATIONS OF THE CTU CODE

**Richard Brough** (International Cargo Handling Coordination Association)

### SUSTAINABLE FREIGHT TRANSPORT THROUGH CONNECTIVITY IN CUSTOMS AND TRADE

**Oliver Peltzer** (Arnecke Sibeth Dabelstein and International Chamber of Commerce)

### THE FUTURE OF AIR CARGO: HOW TO PERCEIVE, MANAGE, AND MONITOR VOLATILITY AND UNCERTAINTY AROUND THE AIRFREIGHT SECTOR

**Florian Klein** (Deloitte Consulting GmbH)

### WHERE SECURITY TECHNOLOGY MEETS LOGISTICS SECURITY

**Kevin Johnson** (Panalpina Management)  
**Lourens Smith** (G4S Aviation South Africa)

### WHERE TO INVEST IN AFRICA

**Celeste Fauconnier** (Rand Merchant Bank)

**AND MORE...**

## REGISTER

Online registration is quick and easy. It is a '1-stop shop' to register yourself and your accompanying person, book accommodation, sign up for golf and other social events, request a visa support letter and even buy FIATA Foundation Fundraising Raffle tickets.  
Pay with credit card or EFT.

## EXHIBIT

The exhibition, the heart of the FIATA World Congress 2019, is the location for:

- Over 60 exhibitors
- All refreshment breaks and lunches
- B2B sessions
- Spaces information meetings and catching up on emails
- SAAFF Lounge
- Welcome Reception

## SAFARI

Make the most of this once-in-a-lifetime opportunity to experience the unique combination of wildlife and luxury on the FIATA Group Safari.

- 6 – 9 October, Black Rhino Lodge
- From ZAR 16,500.00 per person sharing
- Limited space on this exclusive safari.

To book: [info@africabespoke.com](mailto:info@africabespoke.com)

[www.fiata2019.org](http://www.fiata2019.org)

FIATA World Congress 2019 Organiser:

T +27 (0)21 683 2934 E [info@fiata2019.org](mailto:info@fiata2019.org)

