

MEMBERSHIP BENEFITS

ADVOCACY

Freight & Trade Alliance (FTA) and the Australian Peak Shippers Association (APSA) represent the interests of Australia's international trade and logistics sector, bringing together importers, exporters and service providers to deliver a unified and influential industry voice.

As a member, you benefit from strong advocacy on the issues that matter most to your business, with FTA and APSA actively engaging government, regulators and key decision-makers to drive practical reform, reduce regulatory burden and improve operational outcomes across the international supply chain.

Members also gain access to a leading voice in mainstream and trade media, ensuring industry concerns are heard and understood at the highest levels. Through active representation in both international and domestic peak industry forums, and direct engagement with government and commercial leaders, we advocate to influence policy, reduce costs and improve productivity.

Importantly, we also ensure that members are at the forefront of all emerging supply chain issues through our responsive operational support, professional development training, industry updates, commercial services and corporate events.

SUPPORT

REAL TIME SUPPORT – real-time access to our support services as an extension of your operational team; through our extensive network and access to key personnel across government and commerce, we assist businesses with operational matters.

INSURANCE SUPPORT – FTA Corporate members receive free insurance review & support from Logical Insurance Brokers.

WORKPLACE / HR CONSULTANCY – FTA Corporate Members receive hotline support via Peninsula.

LEGAL SUPPORT – Providing legal counsel is Customs Global Trade Law (CGT Law) and Mills Oakley for APSA. Members are eligible to receive up to 30 minutes free support per issue.

TERMS & CONDITIONS – Exclusive to FTA Corporate Members, for the one-off payment of \$880 (incl GST) receive from CGT Law a clear, concise and legally robust set of trading terms and conditions designed specifically for customs brokers and forwarders.

WAREHOUSE AND DEPOT SECURITY IDENTIFICATION CARD - FTA has partnered with Veritas to provide industry with an easy way to procure compliant WADSICs – these cards being a mandatory requirement for every person who is physically present and participating in any of the operations of the Section 77G Depot or Section 79 Warehouse licensed place.

BORDERWISE – FTA members receive a significant discount on the use of BorderWise – easy access to comprehensive customs reference materials used by trade professionals to correctly classify goods and meet regulatory requirements at the border for import and export declaration reporting. Note: Member discounts are itemised at our 'Featured Sponsor' link available from the FTA home page at www.FTAlliance.com.au

BRANDING & DIRECTORY LISTING – FTA provides members with access to its logo for use across stationery, email signatures and websites, enhancing credibility and industry recognition. Members are also included in the FTA directory, increasing visibility and access to new business opportunities and markets.

TRAINING & EVENTS

WEBINARS – FTA host regular member only webinars on a wide range of topics from the showcasing of latest technology, operational updates to the provision of regulatory updates. All recordings are archived and available exclusively to FTA / APSA members.

REGULATED CARGO FACILITY FORUMS - FTA is the peak industry body for Section 77G Depots, Approved Arrangement and Regulated Air Cargo Agent (RACA) facilities with the largest membership base of any representative body in Australia. FTA hosts regular webinars, provides updates, operational support, increases the industry's profile and leads regulatory reform.

CONTINUING PROFESSIONAL DEVELOPMENT (CPD) - FTA host conference-style events each year in Sydney, Melbourne, Perth and Brisbane providing licensed customs brokers a minimum 24 CPD points. Additional topics can be completed online complimentary to attendance, to meet the required 30 CPD points for the licensing period.

ONLINE CPD – FTA provides staff of corporate members with access to extensive professional development through our online training platform, MYFTACPD. Access is available at \$165 (incl. GST) per person, per accreditation period (1 April – 31 March), supporting ongoing CPD requirements for licensed customs brokers. This includes full administration of attainment statements, student support, enrolments and reporting to the Australian Border Force.

WISETECH ACADEMY – FTA collaborates with the WiseTech Academy (Registered Training Organisation - RTO 45574), in developing course content to best meet members' needs; the library of free content continues to expand with currently 400+ courses available including:

- Diploma of Customs Broking (a pre-requisite for obtaining a customs broker's licence)
- Diploma in of International Freight Forwarding
- Approved Arrangement Accreditation
- Sec 77G Depot certification

DANGEROUS GOODS – FTA corporate members receive a 12.5% on all courses purchased through a corporate account with WiseTech Academy. This includes the Academy's new IATA-approved and IMDG-compliant dangerous goods (Hazmat) accreditations.

FIRST-AID – Red Cross is the world's largest provider of first aid training with 110 years' experience in Australia. FTA / APSA members receive a 15% discount on courses.

TASMANIAN FREIGHT & LOGISTICS FORUM – member early bird discounts apply; the annual forum, co-hosted between FTA, APSA and The Ship Consulting, brings together leading voices from across ports, shipping lines and cargo owners (producers and exporters).

CHARITY BALL - FTA is a co-host of the Care-Factor Industry Charity Trade Ball alongside the Compliant Group, Orange Lime Consulting and Next Leap Training bringing the industry together and raising funds to our chosen charities that provide life changing support to children and families across Australia.

AUSTRALIA & NEW ZEALAND SHIPPING & LOGISTICS CONFERENCE – FTA, APSA and the New Zealand Cargo Owners Council (NZCOC) members receive early bird and member discounts to this premier event. Hosted on a rotating basis between Australia and New Zealand, the conference brings stakeholders from across the region together to address shared challenges and opportunities across our shipping and logistics sectors.

CHRISTMAS NETWORKING – discounted member fees apply providing an opportunity to connect with industry peers in a relaxed, informal setting.

APSA CORPORATE MEMBERSHIP

Corporate membership provides access to the full suite of listed member benefits, extended across all employees of your business. This includes advocacy, operational support, commercial services, member communications, training opportunities, event access and other listed corporate-level benefits.

Membership category	Annual cost
Exporters	\$2,486 incl. GST

FTA CORPORATE MEMBERSHIP

Corporate membership provides access to the full suite of listed member benefits, extended across all employees of the member business. This includes advocacy, operational support, commercial services, member communications, training opportunities, event access and other listed corporate-level benefits.

Please note that online CPD training and member rates for attendance at FTA events are additional to the standard corporate membership fees listed below.

Further value is available for businesses registering six or more participants across CPD programs, with discounted rates available on application. For convenience, FTA can also provide a single, all-inclusive invoice covering both membership and online training.

Tailored pricing options are available via training@FTAlliance.com.au

Membership category	Annual cost
Importers	\$2,486 incl. GST
Affiliate	\$2,486 incl. GST
Biosecurity Treatment Providers	\$2,200 incl. GST
Customs brokers and freight forwarders	Refer to FTA Corporate Membership rates below
Regulated cargo facilities	

FTA Corporate Membership — rates for customs broker, freight forwarder and regulated cargo facility businesses are based on the number of employees per ABN.

Employees per ABN	Annual corporate membership cost
Less than 10 employees	\$1,089 incl. GST
Less than 30 employees	\$1,573 incl. GST
Less than 50 employees	\$2,178 incl. GST
Less than 100 employees	\$2,662 incl. GST
Less than 200 employees	\$3,630 incl. GST
More than 200 employees	\$4,125 incl. GST

FTA INDIVIDUAL MEMBERSHIP

This option is available to licensed customs brokers whose employer does not hold FTA Corporate Membership.

While it does not include the full suite of corporate member services and support, it provides a cost-effective way for individual brokers to stay connected with FTA and maintain access to key professional development benefits, including:

- access to all online CPD courses;
- member discounts to attend events and training;
- the discounted use of BorderWise Software; and
- FTA training & events notices

Membership category	Annual cost
Individual licensed customs brokers	\$330 incl. GST for the period 1 April to 31 March.

ASSOCIATION MEMBERSHIP

FTA and APSA provide tailored support services to industry associations, as outlined through our [Association Alliances](#).

Arrangements can be structured to meet the needs of each association, ranging from comprehensive secretariat services through to a cost-effective extension of an association's advocacy and member support capability.

Our standard services provided to members associations include:

- advocating to government for fairer conditions for exporters and importers in relation to legislative and regulatory change;
- support on border, biosecurity, security and broader international trade reform matters; and
- access to commercial services

For associations seeking a lighter level of engagement, Affiliate Association Membership provides access to FTA/APSA information services only, offering a practical way to stay informed on key developments affecting international trade, logistics and supply chain operations.

Membership category	Annual cost
Association (APSA services on exports)	\$5,877 incl GST
Association (FTA services on imports)	\$5,877 incl GST
Affiliate Association	\$2,827 incl GST