

Australian Peak Shippers Association

Visy Logistics



150+ OPERATIONS ACROSS AUSTRALASIA

Visy is a global leader in packaging and resource recovery, and has been a pioneer in sustainability since its inception.



Leon Pratt
Die cutting,
corrugating



Richard Pratt
Recycling, paper
making, primary
packaging



Anthony Pratt
Globalisation,
USA/Asia logistics,
waste-to-energy

1948 – 1968

1969 – 2009

2009 – Current



Sustainability

At Visy, we take a sustainable approach to everything we do – the products we make, our resource recovery cycles and our business, as well as making our employees safer, and our customers more profitable.

We believe sustainability is central to our future as a business, so it plays a part in every decision we make. We look to partner with our customers to enhance their environmental sustainability throughout our partnerships.



Visy Logistics

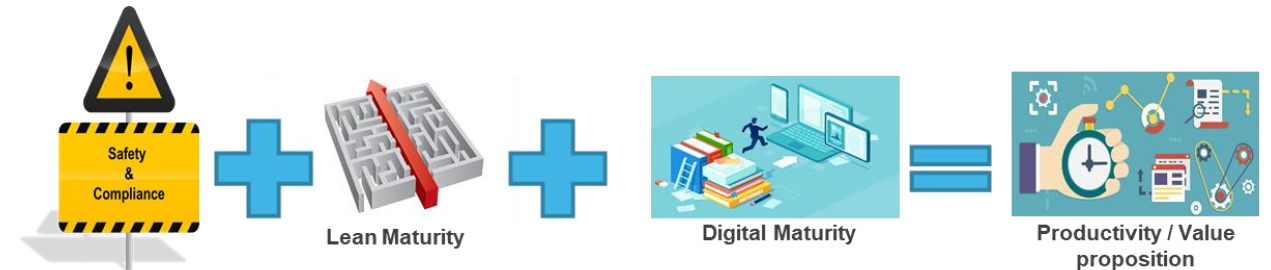
Visy Industries established in 1948, has a strong history, culture and continued growth in the Packaging industry.

The Pratt Family, with the initial vision to integrate the internal domestic and global supply chains of the Visy Group, established Visy Logistics in 2006.

Visy Logistics vision is to provide customers with genuine end-to-end logistics solutions that leverage off the Visy group's existing supply chain network. Visy Logistics has the skills and expertise to service both international and domestic distribution requirements.

Aligned to the vision of the business focusing on sustainability, safety, lean values and business digitalization Visy Logistics is focused on productivity gains providing a strong value proposition for our customers.

Visy Logistics has a unique 'closed loop' network, often delivering Visy materials into our customer production facilities and then re-loading finished goods for delivery to our customers' customer.



We're the Next Generation logistics company

International freight services

- Ocean freight (FCL, LCL, Bulk and Breakbulk)
- In House customs clearing and consulting
- Container transport
- Air freight
- Coastal shipping
- Global compliance
- Warehousing
- Control Tower



In Country freight services

- Linehaul
- Metro
- Rail
- Domestic coastal
- Warehousing



From Wagga to the world

Offering logistics services from the Riverina Intermodal Freight and Logistics Hub (RiFL)



Visy Logistics will commence operating rail services from the Riverina Intermodal Freight and Logistics (RiFL) hub in Wagga Wagga in late 2022.

The hub offers a new freight option for Australia's eastern seaboard, providing businesses in Wagga Wagga and the Riverina region with a cost-effective solution for import and export activities.



What VL do...

Australia

- Circa 400 truck shipments per day or 150,000 pa (circa 5m tonnes)
- We handled over 5000 import/export shipments
- We ran 250 dedicated train services (375,000 tonnes)
- Operated 15 warehouses nationally (circa 125,000m² footprint)

New Zealand

- Circa 50,000 truck shipments in FY22
- 1m+ pallets delivered via road freight
- We handled 8600 import/export shipments
- Operated 6 warehouses nationally (circa 32,000m² footprint)

Global Forwarding

- ~240,000 TEU's managed globally
- We handled 1300 airfreight shipments; 691,200kgs.
- We chartered bulk ships and moved ~110,000mt of dry bulk commodities
- We processed ~6000 Customs clearances
- Launched a brand-new operation in Vietnam

Last year our Visy Logistics trucks in Australia moved a staggering **5.5 million tonnes**



New Zealand Footprint



- Container cartage
Linehaul
Metro
Rail
Bulk Tipper
 - Warehousing
Order Fulfillment / 3PL Distribution
Inventory Management
Picking, Packing, Labeling
Container Storage
 - International Air + Sea
Coastal
Customs Brokerage
Project Cargo
- 128+ Team members
- 6 warehouses
32,000 sqm
- 54 vehicles



FOR A BETTER WORLD

Our Global Forwarding Operations

Over 120 manufacturing and logistics warehouse sites in Australia and NZ

Key Locations – Visy Offices

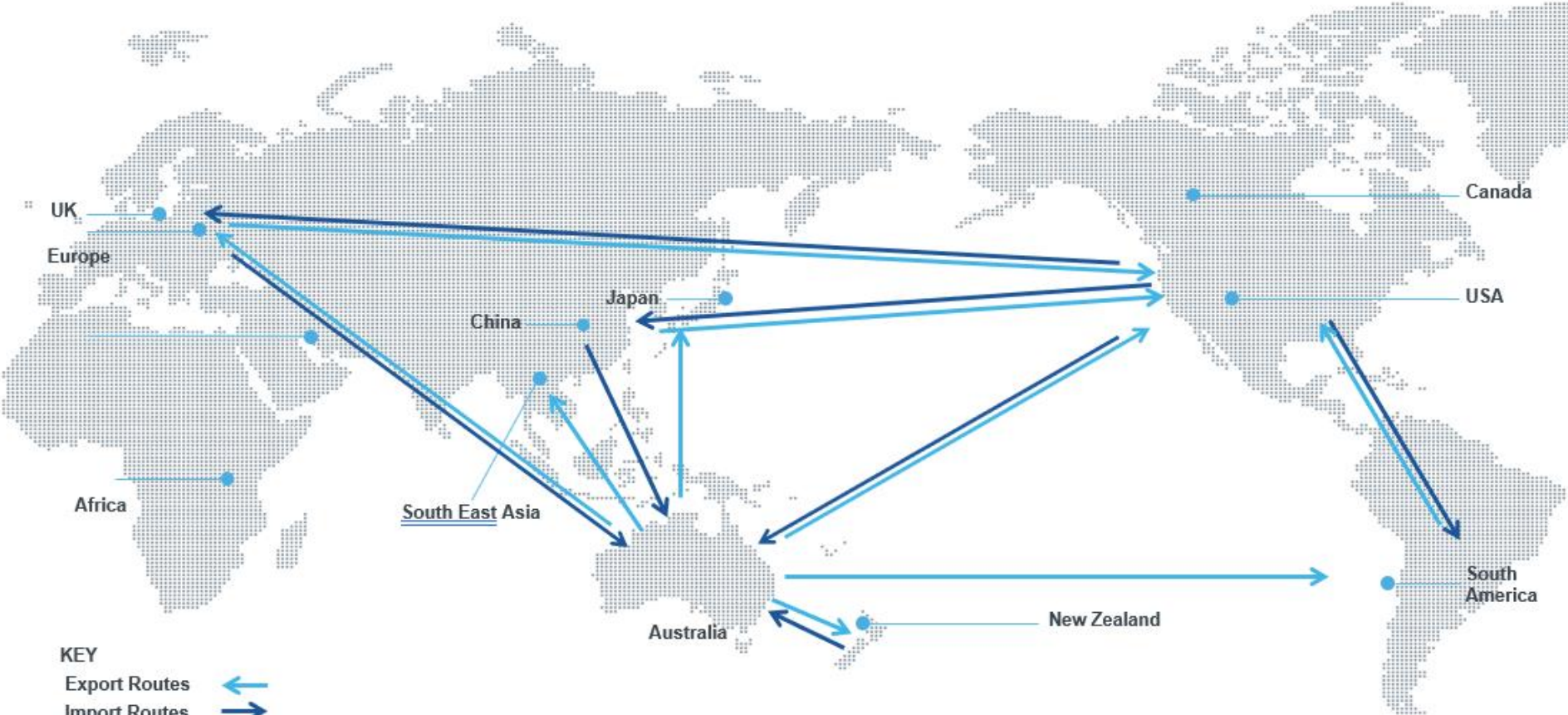
Australia
Global Forwarding Operations H/O
Epping VIC 3076
Tel: 1800 955 766

Singapore
Logistics (Global, SG)
Singapore, 038988
Tel: 65 6681 4600

United States
Logistics (Global, USA)
New Port Beach, CA 92660
Tel: +1 (949) 573 8818

New Zealand
Logistics (Global, NZ)
Wiri Auckland, 2104
Tel: 64 2141 9311

United Kingdom
Logistics (Global, UK)
Birmingham, B3 1UP
Tel: 44 (0) 121 233 1449



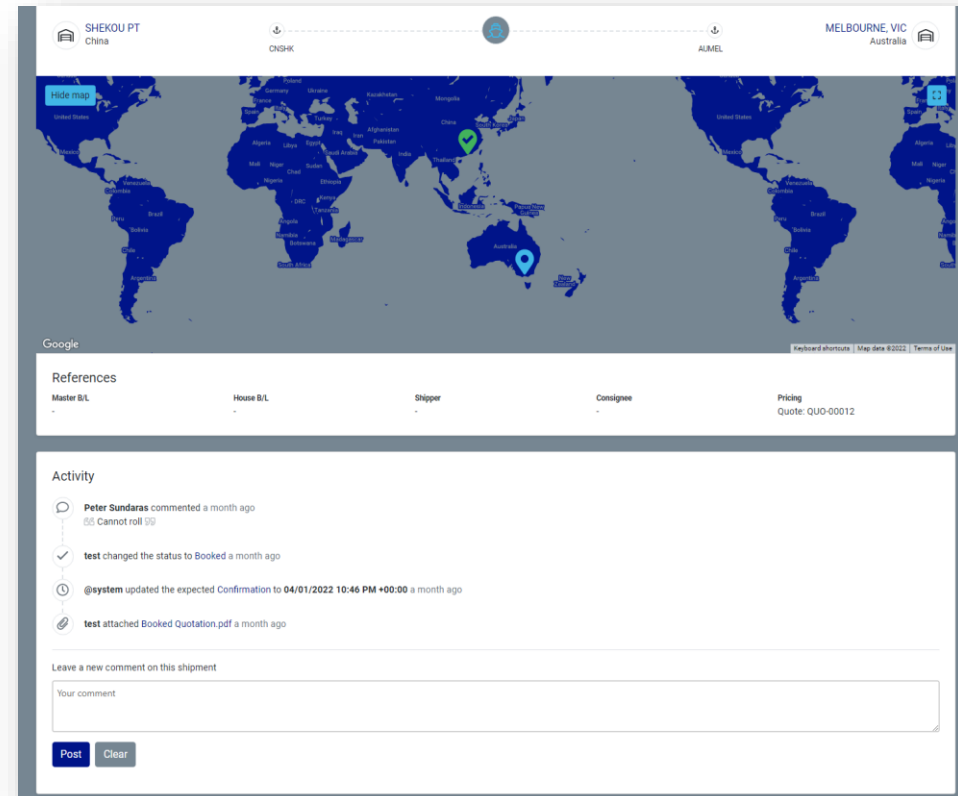
KEY
Export Routes ←
Import Routes →



Systems and Technology – Visy Customer Portal

We Make it Simple to Ship and Track Cargo!

- Online quotations for adhoc requirements
- Fast and efficient Online bookings
- Key milestone notifications
- Track and trace
- Reporting functionality
- Chat function direct to Visy team
- BSM/Cargo Wise interface (EDI), verified by Visy IT department

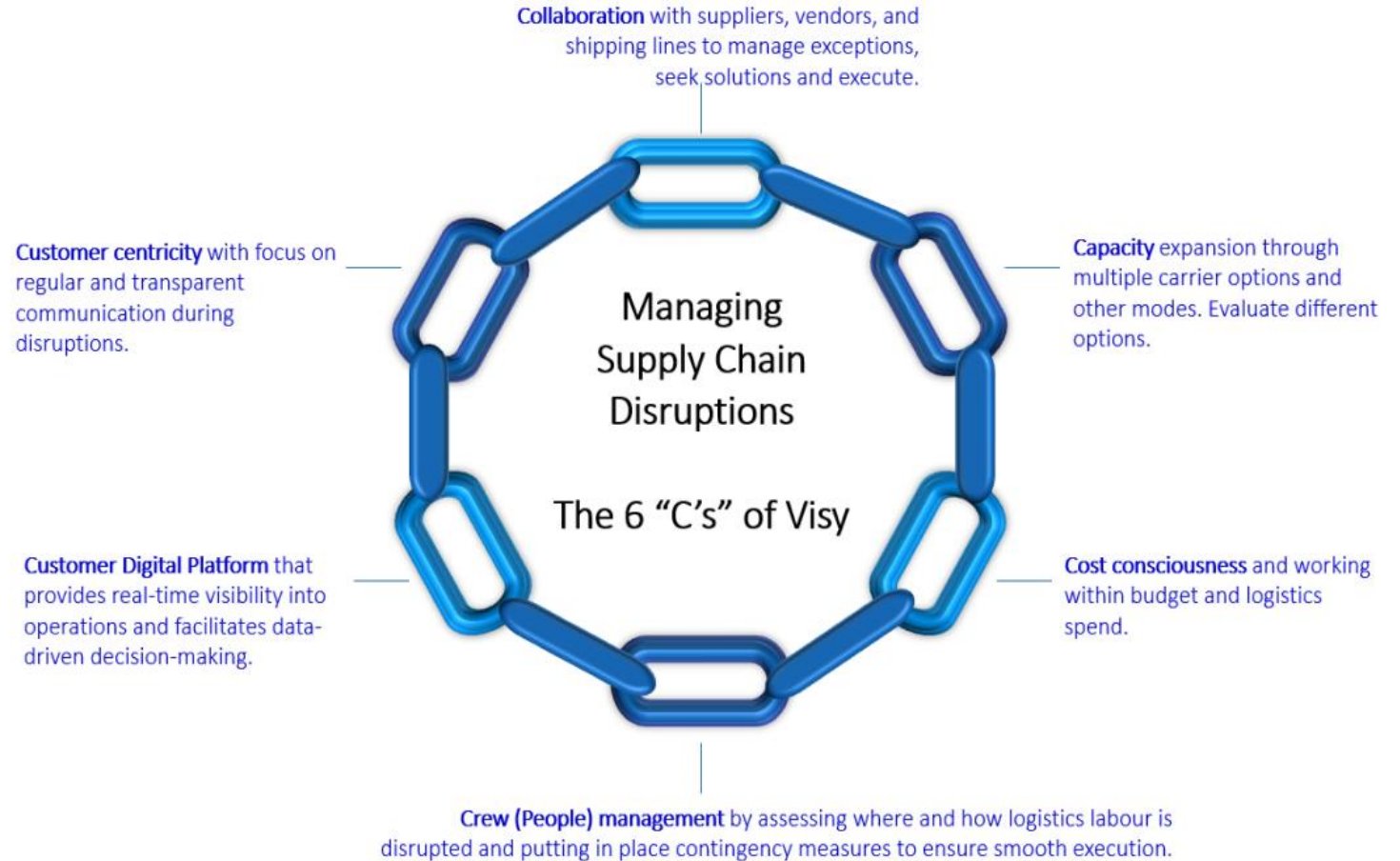
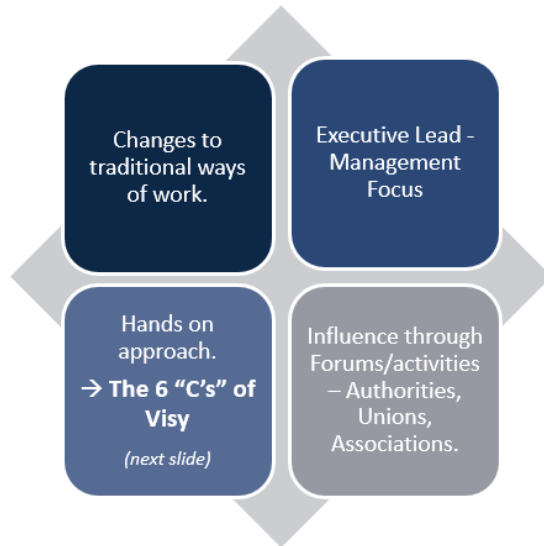


Managing Supply Chain Disruptions – The Visy Way

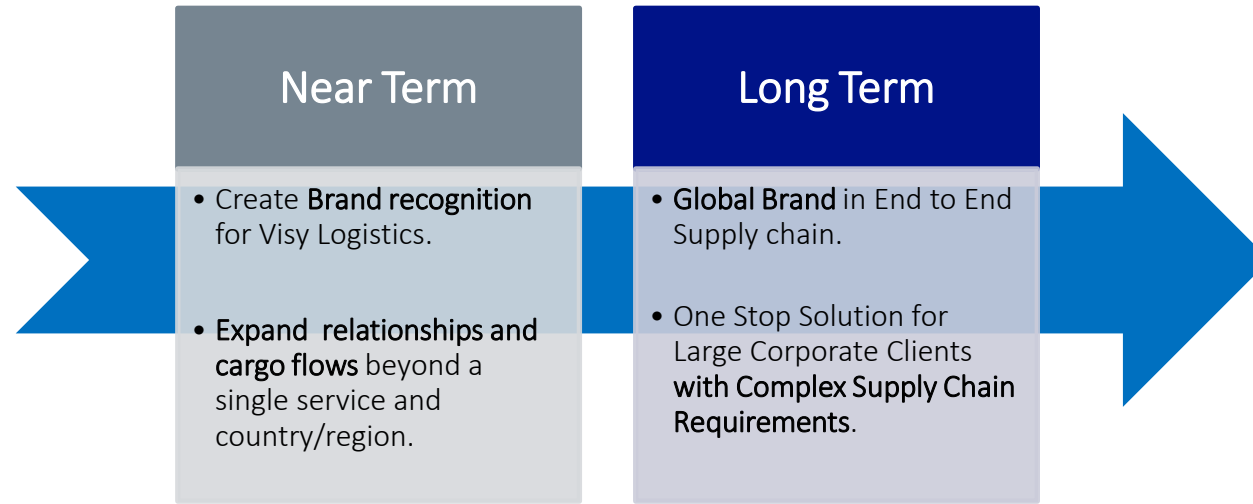
Via the 6 “C’s” of Visy

At Visy, we manage not only our own supply chain but those of many of our customers. Through challenging climates, we have been able to successfully navigate to ensure we have not stopped moving freight.

Not for our customers and not for ourselves.



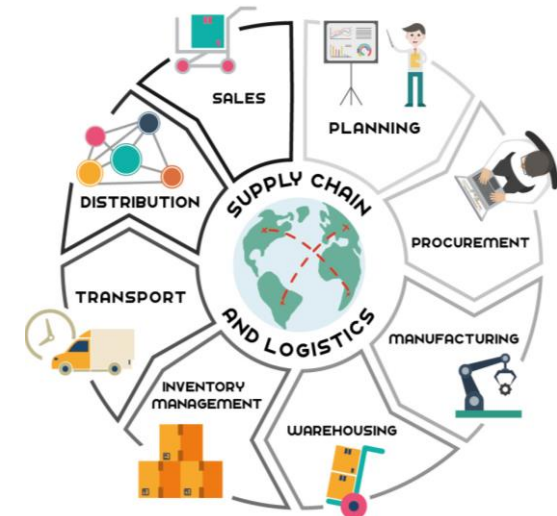
Supply Chain Solutions: Goals



Market Volatility = Opportunity

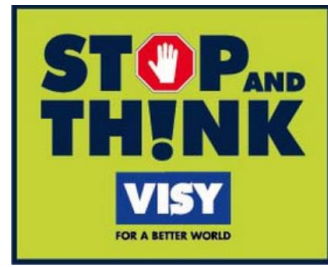


E2E Multi-modal Logistics Services



Safety

It is at our core!



- Visy has established a combined Health, Safety and Environmental Management System (HSE System) based on the structure of ISO 14001 and the safety system standard ISO45001
- Visy Logistics works hard to maintain a culture of best practice safety, OH&S and Chain of Responsibility (CoR) and compliance, intrinsic in the way we do business. Our teams execute a safe working environment through site inductions, fatigue management, load restraint guidelines and mass management
- Health & Safety is measured and reported back through our monthly Executive Leadership meetings. Measures include hours worked, hazards/near misses, MTI, LTIs, RTW etc. Visy Logistics are please to share that no LTIs, MTIs or RTWs were recorded for the month of May
- Visy is an accredited member of the National Heavy Vehicle Accreditation Scheme (NHVAS) and WA Main Roads
- We are a compliant participant in Mass Management and Fatigue Management programs
- Visy hold accreditation for Basic Fatigue Management (BFM)
- We participate in the Logistics Safety Solutions (LSS) Chain of Responsibility compliance program

A graphic with a dark blue header and five colored vertical panels below. The header contains the text "VISY VISION" and "OUR VISION IS TO BE THE GLOBAL LEADER IN CREATING SUSTAINABLE PACKAGING SOLUTIONS FOR A BETTER WORLD". The panels are: 1. Customer Focus (blue), 2. Safety & Environment (green), 3. Acting with Urgency, Passion & Energy for our Business (orange), 4. Relentless Pursuit of Best Value (red), 5. Encouraging & Developing Excellence in People (teal). Each panel has an icon and a short paragraph of text.

VISY VISION OUR VISION IS TO BE THE GLOBAL LEADER IN CREATING SUSTAINABLE PACKAGING SOLUTIONS FOR A BETTER WORLD

| | | | | |
|---|---|--|--|---|
| <p>CUSTOMER FOCUS</p> <p>We will build strong relationships with our customers to support their business. When they succeed, so do we.</p> | <p>SAFETY & ENVIRONMENT</p> <p>Everything we do is dependent on the safety of ourselves, our employees, our customers and the communities in which we operate. Sustainability is critical to our business.</p> | <p>ACTING WITH URGENCY, PASSION & ENERGY FOR OUR BUSINESS</p> <p>We have a strong work ethic and commitment to the success of "one Visy". We act decisively, using facts, to achieve the best outcomes for our customers and for Visy. Our key people act with a strong sense of business leadership.</p> | <p>RELENTLESS PURSUIT OF BEST VALUE</p> <p>We will be innovative in driving to achieve the best value for the supply chain.</p> | <p>ENCOURAGING & DEVELOPING EXCELLENCE IN PEOPLE</p> <p>Core to our personal credibility is treating people with respect. We encourage everybody to be their best. Our people are supported and challenged to achieve their potential.</p> |
|---|---|--|--|---|



Why Choose Visy Logistics?



- **Our Significant Scale and Network Flexibility** - our international freight management of >200,000 TEU pa globally places Visy Logistics as one of Australia's largest independent transporters of containerised freight
- **Our Strong Safety Culture** – everything we do at Visy is dependent on the safety of ourselves, our employees, our customers and the communities in which we operate in
- **Multiple industry experience** – Beverage & Alcohol, Manufacturing, Commercial & Industrial, FMCG
- **Global footprint** - Our national road, rail, coastal and warehousing footprint network provides support to global forwarding requirements and the ability to 'think outside the box' in terms of risk mitigation and to be agile and proactive in our solutions
- **Account Management structure of 'Strategic, Tactical and Functional'** - Visy operate an 'Executive level down' model which ensures key stakeholders from all levels of the business have a hands on approach with our Key Accounts
- **Technology** – our Visy Customer Portal supports online bookings, quotation requests, track and trace and milestone updates
- **Value Add** - opportunities identified through CI process
- **Providing Sustainable Practices and Solutions** via our commitment to responsible supply chains

Thank you